## **COURSE OUTLINE**

## (1) General information

FACULTY/SCHOOL	MARITIME AND INDUSTRIAL STUDIES			
DEPARTMENT	MARITIME STUDIES			
LEVEL OF STUDY	UNDERGRADUATE			
COURSE UNIT CODE	ΝΑΑΓΓ21	SEMESTER Winter semester elective		
COURSE TITLE	Strategic Management			
in case credits are awarded for separate components/parts of the course, e.g. in lectures, laboratory exercises, etc. If credits are awarded for the entire course, give the weekly teaching hours and the total credits		WEEKLY TEACHNG HOURS	G CREDITS	
		4	6	
Add rows if necessary. The organization of teaching and the teaching methods used are described in detail under section 4				
COURSE TYPE  Background knowledge,  Scientific expertise,  General Knowledge,  Skills Development	Background knowledge			
PREREQUISITE COURSES:	NO			
LANGUAGE OF INSTRUCTION:	English			
LANGUAGE OF EXAMINATION/ASSESSMENT:				
THE COURSE IS OFFERED TO ERASMUS STUDENTS	YES			
COURSE WEBSITE (URL)	eclass.unipi.gr			

## (2) LEARNING OUTCOMES

## **Learning Outcomes**

The course learning outcomes, specific knowledge, skills and competences of an appropriate (certain) level, which students will acquire upon successful completion of the course, are described in detail. It is necessary to consult:

## APPENDIX A

- Description of the level of learning outcomes for each level of study, in accordance with the European Higher Education Qualifications' Framework.
- Descriptive indicators for Levels 6, 7 & 8 of the European Qualifications Framework for Lifelong Learning and

## APPENDIX B

• Guidelines for writing Learning Outcomes

Students are expected to be able to:-

- Analyze the basic attributes of the internal and external environment of a company –
- Understand the idiosyncrasies of the different markets that different companies act-
- Clarify, create, organize and deploy strategies appropriate to different companies with different characteristics-
- Make swift decisions at all strategic levels (tactical, operational, functional)

#### **General Competences**

Taking into consideration the general competences that students/graduates must acquire (as those are described in the Diploma Supplement and are mentioned below), at which of the following does the course attendance aim?

Search for, analysis and synthesis of data and information by the use of appropriate Respec

technologies,

Adapting to new situations

**Decision-making** 

Individual/Independent work

Group/Team work

Working in an international environment Working in an interdisciplinary environment

Introduction of innovative research

Project planning and management
Respect for diversity and multiculturalism

Environmental awareness

Social, professional and ethical responsibility and

sensitivity to gender issues

Critical thinking

Development of free, creative and inductive thinking

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(Other.....citizenship, spiritual freedom, social

awareness, altruism etc.)

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### The module aims at providing:

- The theoretical base on strategic management based on cases from the real world
- The understanding of the basic principles of strategic management
- The tools which will assist in the decision-making process
- The framework of creating policies and strategies for multinational and medium in size companies

#### (3) COURSE CONTENT

- Mission & Vision
- Business Environment
- Strategic Level Decisions
- Business Level Decisions
- Functional Level Decisions
- Strategy Formation
- Strategy Implementation
- Control
- Delta Model
- Strategy and the role of technology

## (4) TEACHING METHODS--ASSESSMENT

MODES OF DELIVERY	In-class lecturing
Face-to-face, in-class lecturing,	
distance teaching and distance	

learning etc.		
USE OF INFORMATION AND	E-CLASS	
COMMUNICATION		
TECHNOLOGY		
Use of ICT in teaching, Laboratory		
Education, Communication with		
students		
COURSE DESIGN	Activity/Method	Semester workload
Description of teaching techniques,	LECTURES	52
practices and methods:	STUDY	68
Lectures, seminars, laboratory	Total	120
practice, fieldwork, study and analysis		
of bibliography, tutorials, Internship,		
Art Workshop, Interactive teaching,		
Educational visits, projects, Essay		
writing, Artistic creativity, etc.		
The study hours for each learning		
activity as well as the hours of self-		
directed study are given following the		
principles of the ECTS.		
STUDENT PERFORMANCE		
EVALUATION/ASSESSMENT	FINAL EXAMS	
METHODS		
Detailed description of the evaluation		
procedures:		
Language of evaluation, assessment		
methods, formative or summative (conclusive), multiple choice tests,		
short- answer questions, open-ended		
questions, problem solving, written		
work, essay/report, oral exam,		
presentation, laboratory work,		
otheretc.		
Specifically defined evaluation criteria		
are stated, as well as if and where		
they are accessible by the students.		

# (5) SUGGESTED BIBLIOGRAPHY:

-Suggested bibliography:

• Arnoldo C. Hax The Delta Model: Reinventing Your Business Strategy