COURSE OUTLINE

(1) General information

FACULTY/SCHOOL	MARITIME AND INDUS		c
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DEPARTMENT	MARITIME STUDIES		
LEVEL OF STUDY	UNDERGRADUATE		
COURSE UNIT CODE	ΝΑΑΓΓ21	AAΓΓ21 SEMESTER Winter semester elective	
COURSE TITLE	Strategic Management		
INDEPENDENT TEACHING ACTIVITIES in case credits are awarded for separate components/parts of the course, e.g. in lectures, laboratory exercises, etc. If credits are awarded for the entire course, give the weekly teaching hours and the total credits		WEEKLY TEACHNG HOURS	CREDITS
		4	6
Add rows if necessary. The organization of teaching and the teaching methods used are described in detail under section 4			
COURSE TYPE Background knowledge, Scientific expertise, General Knowledge, Skills Development	Background knowledge		
PREREQUISITE COURSES:	NO		
LANGUAGE OF INSTRUCTION:	English		
LANGUAGE OF EXAMINATION/ASSESSMENT:			
THE COURSE IS OFFERED TO ERASMUS STUDENTS	YES		
COURSE WEBSITE (URL)	eclass.unipi.gr		

(2) LEARNING OUTCOMES

Learning Outcomes

The course learning outcomes, specific knowledge, skills and competences of an appropriate (certain) level, which students will acquire upon successful completion of the course, are described in detail. It is necessary to consult:

APPENDIX A

- Description of the level of learning outcomes for each level of study, in accordance with the European Higher Education Qualifications' Framework.
- Descriptive indicators for Levels 6, 7 & 8 of the European Qualifications Framework for Lifelong Learning and

APPENDIX B

• Guidelines for writing Learning Outcomes

Students are expected to be able to:-

- Analyze the basic attributes of the internal and external environment of a company –
- Understand the idiosyncrasies of the different markets that different companies act-
- Clarify, create, organize and deploy strategies appropriate to different companies with different characteristics-
- Make swift decisions at all strategic levels (tactical, operational, functional)

General Competences

Taking into consideration the general competences that students/graduates must acquire (as those are described in the Diploma Supplement and are mentioned below), at which of the following does the course attendance aim?

Search for, analysis and synthesis of data and	Project planning and management
information by the use of appropriate	Respect for diversity and multiculturalism
technologies,	Environmental awareness
Adapting to new situations	Social, professional and ethical responsibility and
Decision-making	sensitivity to gender issues
Individual/Independent work	Critical thinking
Group/Team work	Development of free, creative and inductive thinking
Working in an international environment	
Working in an interdisciplinary environment	(Othercitizenship, spiritual freedom, social
Introduction of innovative research	gwareness altruism etc.)
Introduction of innovative research	awareness, altruism etc.)

The module aims at providing:

- The theoretical base on strategic management based on cases from the real world
- The understanding of the basic principles of strategic management
- The tools which will assist in the decision-making process
- The framework of creating policies and strategies for multinational and medium in size companies

(3) COURSE CONTENT

- Mission & Vision
- Business Environment
- Strategic Level Decisions
- Business Level Decisions
- Functional Level Decisions
- Strategy Formation
- Strategy Implementation
- Control
- Delta Model
- Strategy and the role of technology

(4) TEACHING METHODS--ASSESSMENT

MODES OF DELIVERY	In-class lecturing
Face-to-face, in-class lecturing,	
distance teaching and distance	

learning etc.		
USE OF INFORMATION AND	E-CLASS	
COMMUNICATION		
TECHNOLOGY		
Use of ICT in teaching, Laboratory		
Education, Communication with		
students		
COURSE DESIGN	Activity/Method	Semester workload
Description of teaching techniques,	LECTURES	52
practices and methods:	STUDY	98
Lectures, seminars, laboratory practice, fieldwork, study and analysis	Total	150
of bibliography, tutorials, Internship,		
Art Workshop, Interactive teaching,		
Educational visits, projects, Essay		
writing, Artistic creativity, etc.		
The study hours for each learning activity as well as the hours of self-		
directed study are given following the		
principles of the ECTS.		
STUDENT PERFORMANCE		
EVALUATION/ASSESSMENT	FINAL EXAMS	
METHODS		
Detailed description of the evaluation		
procedures:		
Language of evaluation, assessment		
methods, formative or summative		
(conclusive), multiple choice tests,		
short- answer questions, open-ended		
questions, problem solving, written		
work, essay/report, oral exam,		
presentation, laboratory work, otheretc.		
Specifically defined evaluation criteria		
are stated, as well as if and where		
they are accessible by the students.		

(5) SUGGESTED BIBLIOGRAPHY:

-Suggested bibliography:

• Arnoldo C. Hax The Delta Model: Reinventing Your Business Strategy