

NAAIT44 ENTREPRENEURSHIP

COURSE OUTLINE

(1) General information

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|---|---------------------------------|-----------------|--------------------------|
| FACULTY/SCHOOL | MARITIME AND INDUSTRIAL STUDIES | | |
| DEPARTMENT | MARITIME STUDIES | | |
| LEVEL OF STUDY | UNDERGRADUATE | | |
| COURSE UNIT CODE | NAAIT44 | SEMESTER | Spring Semester elective |
| COURSE TITLE | Entrepreneurship | | |
| INDEPENDENT TEACHING ACTIVITIES <i>in case credits are awarded for separate components/parts of the course, e.g. in lectures, laboratory exercises, etc. If credits are awarded for the entire course, give the weekly teaching hours and the total credits</i> | WEEKLY TEACHING HOURS | CREDITS | |
| | 4 | 6 | |
| <i>Add rows if necessary. The organization of teaching and the teaching methods used are described in detail under section 4</i> | | | |
| COURSE TYPE <i>Background knowledge, Scientific expertise, General Knowledge, Skills Development</i> | Background knowledge | | |
| PREREQUISITE COURSES: | NO | | |
| LANGUAGE OF INSTRUCTION: | English | | |
| LANGUAGE OF EXAMINATION/ASSESSMENT: | | | |
| THE COURSE IS OFFERED TO ERASMUS STUDENTS | YES | | |
| COURSE WEBSITE (URL) | eclass.unipi.gr | | |

(2) LEARNING OUTCOMES

Learning Outcomes

The course learning outcomes, specific knowledge, skills and competences of an appropriate (certain) level, which students will acquire upon successful completion of the course, are described in detail.

It is necessary to consult:

APPENDIX A

- *Description of the level of learning outcomes for each level of study, in accordance with the European Higher Education Qualifications' Framework.*
- *Descriptive indicators for Levels 6, 7 & 8 of the European Qualifications Framework for Lifelong Learning and*

APPENDIX B

• *Guidelines for writing Learning Outcomes*

The module presents the fundamental concepts of Entrepreneurship and how it is shaped in the modern competitive environment in both the public and the private sector. The main feature of the module is the encapsulation of topics ranging from scientific considerations, concepts, analytical methods and real case studies.

General Competences

Taking into consideration the general competences that students/graduates must acquire (as those are described in the Diploma Supplement and are mentioned below), at which of the following does the course attendance aim?

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|---|---|
| <i>Search for, analysis and synthesis of data and information by the use of appropriate technologies,</i> | <i>Project planning and management</i> |
| <i>Adapting to new situations</i> | <i>Respect for diversity and multiculturalism</i> |
| <i>Decision-making</i> | <i>Environmental awareness</i> |
| <i>Individual/Independent work</i> | <i>Social, professional and ethical responsibility and sensitivity to gender issues</i> |
| <i>Group/Team work</i> | <i>Critical thinking</i> |
| <i>Working in an international environment</i> | <i>Development of free, creative and inductive thinking</i> |
| <i>Working in an interdisciplinary environment</i> | <i>.....</i> |
| <i>Introduction of innovative research</i> | <i>(Other.....citizenship, spiritual freedom, social awareness, altruism etc.)</i> |
| | <i>.....</i> |

Upon the completion of the course students will be able to:

- analyze and fully understanding the different approaches that have developed and compose the concept of Entrepreneurship.
- process, criteria and scientific methods of decision making.
- describe and understand the basic functions of entrepreneurship and key elements such as: Environment, Motivation, Innovation, Uncertainty.
- understanding Business decision-making under different market conditions.
- Develop business capabilities and critical thinking.

(3) COURSE CONTENT

- Generating and exploring new entries
- The Business Idea
- Identifying Opportunities
- The Business Plan:
- The Marketing Plan
- The Organizational Plan
- The Financial Plan
- Sources of Capital
- Strategies for growth and managing implications of growth

(4) TEACHING METHODS--ASSESSMENT

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|---|--------------------|
| MODES OF DELIVERY <i>Face-to-face, in-class lecturing, distance teaching and distance learning etc.</i> | In-class lecturing |
| USE OF INFORMATION AND COMMUNICATION | E-CLASS |

| <p align="center">TECHNOLOGY</p> <p><i>Use of ICT in teaching, Laboratory Education, Communication with students</i></p> | | | | | | | | | | | | |
|--|---|--|------------------------|--------------------------|----------|----|-------|----|-------|-----|--|--|
| <p align="center">COURSE DESIGN</p> <p><i>Description of teaching techniques, practices and methods: Lectures, seminars, laboratory practice, fieldwork, study and analysis of bibliography, tutorials, Internship, Art Workshop, Interactive teaching, Educational visits, projects, Essay writing, Artistic creativity, etc.</i></p> <p><i>The study hours for each learning activity as well as the hours of self-directed study are given following the principles of the ECTS.</i></p> | <table border="1"> <thead> <tr> <th align="center"><i>Activity/Method</i></th> <th align="center"><i>Semester workload</i></th> </tr> </thead> <tbody> <tr> <td>LECTURES</td> <td align="right">52</td> </tr> <tr> <td>STUDY</td> <td align="right">98</td> </tr> <tr> <td>Total</td> <td align="right">150</td> </tr> <tr> <td> </td> <td> </td> </tr> </tbody> </table> | | <i>Activity/Method</i> | <i>Semester workload</i> | LECTURES | 52 | STUDY | 98 | Total | 150 | | |
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| STUDY | 98 | | | | | | | | | | | |
| Total | 150 | | | | | | | | | | | |
| | | | | | | | | | | | | |
| <p align="center">STUDENT PERFORMANCE EVALUATION/ASSESSMENT METHODS</p> <p><i>Detailed description of the evaluation procedures:</i></p> <p><i>Language of evaluation, assessment methods, formative or summative (conclusive), multiple choice tests, short- answer questions, open-ended questions, problem solving, written work, essay/report, oral exam, presentation, laboratory work, other.....etc.</i></p> <p><i>Specifically defined evaluation criteria are stated, as well as if and where they are accessible by the students.</i></p> | <p align="center">FINAL EXAMS</p> | | | | | | | | | | | |

(5) SUGGESTED BIBLIOGRAPHY:

-Suggested bibliography:

- Robert Hisrich and Michael Peters and Dean Shepherd, Entrepreneurship, 11th Edition