

Sotirios Spanos

Focusing on vessel performance analysis and reporting, emission analytics and process (MRV, DCS, ETS), budget preparation and monitoring and vessel operational KPIs analysis. Experienced on review / analysis of port cost element (d/a invoices and loading / discharging costs). Able in handling and consolidating / presenting large sets of data. Also educated in shipping markets, economics and practices. Knowledge of charter party structure, post fixing procedures (freight collection, freight related claims, disbursement accounts) and purchasing / supply procedures.

EMPLOYMENT

11/2019 – present

COMMERCIAL OPERATOR – Neptune Group of Companies

- + Vessel performance analysis and reporting
- + Budget preparation and monitoring
- + Analysis and reporting on defined operations KPIs
- + Fleet utilisation report
- + Hire statement preparation
- + Freight market intelligence and report preparation
- + EU – MRV and IMO – DCS report preparation, verification and submission

10/2015 – 11/2019

COST CONTROLLER – Neptune Group of Companies

- + Auditing and monitor disbursement account total expenditures including verifying and checking of invoices, ensuring that same are in line with port tariffs and agreed terms, as well as communicate/negotiate with port agents / terminal operators any discrepancies
- + Calculating and inserting into the ERP system estimated disbursement account cost and terminal cargo handling cost
- + Reconciling periodic statement of accounts issued from port agents with company's records
- + Preparing reports containing disbursement accounts and terminal cargo handling cost data for further company use
- + Working in conjunction with Operation and Crew Department as well as with port agents to coordinate timely delivery of Cash to the Master according to fleet schedule

11/2012 – 09/2015

DISBURSEMENTS ANALYST – Trafigura Maritime Ventures Limited

- + Port costs claims / proforma d/a and final d/a invoices control, review and approval for settlement

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- + Handling, review, commentary and approval for settlement of consolidated statements of account with port agents
- + Familiarising team members with new software
- + Training of newcomers in the Disbursements Department

02/2012 – 11/2012

CLAIMS ANALYST – Trafigura Maritime Ventures Limited

- + Review and approval for settlement of vessels ' freight invoices
- + Review , negotiation and approval for settlement of non – legal postfixing claims (demurrage / deviation / speed up / heating)
- + Review and commentary of contracts of purchase / sale of oil and oil products

09/2008 – 06/2009

GRADUATE TRAINEE – Chartworld Shipping Corporation

- + Handling / filing of incoming correspondence between office and vessels
- + Circulation of daily / weekly vessels ' position list
- + Assisting in the requisition process for lifting of bunkers
- + Handling and forwarding of vessels ' orders for stores (except medicines, charts and provisions)
- + Liaising with suppliers and agents for smooth delivery of stores

EDUCATION

2023 – 2024

CERTIFICATE IN AUTOMOBILE LOGISTICS MANAGEMENT – ECG Academy

2008 – 2009

SHIPBROKING GNOSIS CERTIFICATE – Hellenic Shipbrokers Association

2004 – 2008

BSC, MARITIME STUDIES – University of Piraeus

**FOREIGN
LANGUAGES**

ENGLISH

CERTIFICATE OF PROFICIENCY IN ENGLISH – University of Cambridge

FRENCH

DIPLOME DE LANGUE ET LITTERATURE FRANCAISES – Universite Paris IV