

# Georgios Kotrotsios

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## EDUCATION

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- 09/2022 - 06/2024 **Copenhagen Business School**, Copenhagen, Denmark
- MSc in Business Administration and Data Science (2-year degree; 120 ECTS)
    - Thesis topic: Transforming organizations to modern interpretation systems with BI tools and Machine Learning.  
The case study of Hempel A/S in ESG organizational processes.
  - Minor in Energy Economics and Policy
- 09/2014 - 02/2019 **University of Piraeus**, Piraeus, Greece
- BSc in Maritime studies (4-year degree; 240 ECTS)
    - Grade: 6.60/10 “Very Good”
- 09/2013 - 09/2014 **University of Piraeus**, Piraeus, Greece
- Completion of the first year of studies in the Department of Statistics and Insurance

## PROFESSIONAL EXPERIENCE

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- 06/2024 – Present **Machine Learning Engineer**, Hempel A/s, Denmark
- Machine Learning Engineer in the Artificial Intelligence department of Hempel A/S.
  - Participation in designing and implementing ML models focusing on RAG, chatbots, and prompt flows.
  - Utilize Azure Cloud Services.
  - Participation in the full ML model lifecycle.
  - Integration of AI and ML models into products.
- 03/2023 – 06/2024 **Student Assistant**, Hempel A/s, Denmark
- Student Assistant in the Enterprise Architecture Department of Hempel A/s Denmark
  - Assistance of the Enterprise Architecture teams.
  - Completed the master’s thesis in collaboration with the Sustainability department.
  - Utilization of various SaaS programs for data analysis and visualization.
- 03/2022 – 09/2022 **Business Developer**, Ebury Partners, Greece
- Business Developer in the Sales Department of Ebury Greece
  - Reach out to and contact C-level executives to provide them with tailored FX solutions.
  - Lead generation after investigation of the market and identification of customers.
  - Writing reports on the market fluctuations and how our customer shapes their FX strategy
- 09/2019 – 09/2021 **Restaurant Manager**, Areia, Greece
- Restaurant Manager in the Client Service Department of Areia Greece
  - Developed, implemented, and managed business plans to promote profitable food and beverage sales.
  - Writing creative briefs and client reports, and assisting with the formulation of marketing strategies
  - Handling budgets, managing campaign costs, and invoicing clients
- 10/2019 - 07/2020 **Mandatory Military Service**
- 09/2017 - 07/2019 **Licensed Insurance Agent**, Ethniki Asfalistikí, Greece
- Freelancer and licensed Insurance Agent at Ethniki Asfalistikí, a major insurance company
  - Leveraged knowledge of the company’s insurance products and services to advise clients.
  - Provided coverage option information to assist clients in protecting assets
  - Assisted with the writing of creative briefs and the formulation of marketing strategies
- 09/2016 - 09/2017 **Insurance Agent**, Interamerican, Greece
- Insurance Agent in the car customer service department at Interamerican, a car insurance company
  - Sold and managed car insurance products using consultative techniques

## DIGITAL SKILLS

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- Python, R, SQL, C++, LeanIX, Power BI, Tableau

## LANGUAGES

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- **English** (fluent), **Danish** (basic), **Greek** (native)